

May 2008

Volume 4, Issue 33

OUR MISSION
We are a network of successful REALTORS
empowering women to exercise their
potential as entrepreneurs and industry leaders.



OUR VISION
Through our influence as successful business
professionals,
women will effect positive change in the
profession
and in the broader community.



Cat Zwickler-Grant
President

Business Resource Luncheon

Thursday, May 22, 2008

11:45—1:30

Mountain Room at Bend Brewery

SPEAKER :

Barbara Seaman of MetLife

TOPIC:

Financial Strategies for a Challenging Market

What can you do today?

What strategies to use for the future?

Program and lunch cost:

Member ~ \$20.00 Guest ~ \$25.00

One hour of education credit

R.S.V.P is required.

Reservations: Call 541-318-5119

Or click below and make your reservations

laurie@ptporegon.com

PARKING REMINDER: *Deschutes Brewery Mountain Room After 11:30 am. take the elevator to the 3rd floor. Please park in clearly marked spaces, and be sure not to block the loading dock.*



President's Message:

***"Knowledge is learning something every day...
Wisdom is letting go of something every day."
~~Zen Proverb~~***

The Month of May brings thoughts of growth to mind, for some this is the flowers in our garden's or the spring / summer growth spurt of our children or grandchildren; for others it is personal growth in their day to day lives and in their business. Strangely enough all of these items can prompt similar questions... "Are things going the way I'd hoped and planned? How could they be better?"

Whether we are stopping to smell the roses or pull the weeds, tend to our family, or our personal and business goals, taking the time to step back and reevaluate is a great way to stay on track . It provides the opportunity to tweak things, totally change things, create a plan to better cope with the status quo, or simply enjoy the fact that you are on the right path.

Members of our Governing Board will soon be attending the Mid-Year NAR Conference in Washington DC. This annual event allows us to discover whether or not our chapter and our business model are performing as planned and review and improve our personal business strategies. Our Chapter has earned Gold Awards for the last two years for our membership and successful implementation of our business plan. We are looking forward to another successful year in 2008 and bringing back the tools, skills and knowledge that can help all our membership continue to grow and be successful in the current market and the market to come.

OUR OWN WOMEN'S COUNCIL OF REALTORS WEBSITE

<http://www.centraloregonwcr.org/>

Our National organizational website: www.WCR.org

Thank you to our Luncheon Sponsors

Member Profile

As a real estate broker in Redmond for the last six years I can honestly say I truly love my job. Sure, we all have those “why do I do this?!” days, but when that day is done, I’m always glad I do what I do. The first brokerage change of my career happened this February when Cat Zwicker-Grant and I became partners in our new venture, Desert Sky Real Estate, LLC. It was a natural partnership, as we have been covering each other’s business for years in order to feel comfortable taking that much needed time away. Which brings me to what I do when I don’t do real estate.

One of the things I enjoy most in life is travel to other cultures, seeing how other families live. It is an eye opener to see the “homes” of others (sometimes consisting of corrugated roofing as walls or a single room of bamboo and thatch) and realize what a privilege it is to own a home. That frame of reference helps me to fully appreciate the value of owning a comfortable home and drives me to provide the service and care clients deserve in accomplishing that goal. But anyone reading this newsletter already knows plenty about real estate and serving clients, so let’s talk about travel instead.

Much of that time off I mentioned involves mission trips to serve others. Each year my husband and I travel to Tijuana with our church youth group, sometimes venturing further into remote Mexico. My favorite and most memorable trips by far are to the jungles of Nicaragua to serve the Miskito Indian tribes. The trip involves more that can be mentioned here but includes: several days travel down the Rio Coco River in a canoe (well, really a hollowed out tree with a motor stuck to it), sleeping in hammocks, medical clinics (my husband is an Internal Medicine doctor and in Nicaragua I play “pharmacist”), and really just about anything else that needs to be done. In addition we try to bring some unique fun to the area in the form of movies run by generator (since there is no electricity in the middle of the jungle) or just playing with the kids. For me, a nice healthy mix of work, service to the church, travel for service, and travel for pleasure seems to fit the bill in keeping all aspects of life flowing along. I can’t think of anything more exciting or fulfilling. I would highly recommend it to anyone!



Terri Visser



Pamela
Hulse Andrews



Our ‘APPRECIATION’ to these folks
for their contribution to the 2008 Fashion Show!



Brianne Vachon
Kristy Kilgo

June 26th meeting*

CENTRAL OREGON’S ECONOMY

Presented by Roger Lee, Executive Director for EDCO

*New Meeting Site!!! St. Charles Memorial Conference Center in Bend!!!

Governing Board Meeting

June 5, 2008 (1st Thursday) from 11:55 a.m. to 1:30 p.m.

At the C.O.A.R. Main Bldg.

WCR NEWSLETTER DATA DEADLINE: SUBMISSION BY JUNE 6; PUBLICATION BY JUNE 13

**PRESIDENT****CAT ZWICKER-GRANT**

Desert Sky Real Estate, LLC.

Cell: 541-410-9592

REbyCat@bendcable.com**PRESIDENT-ELECT****SYDNE ANDERSON**

Bend Style Real Estate

Cell: 541-420-1111

Sydne@bendstyle.com**VP OF MEMBERSHIP****JOY HELFRICH**

Sunriver Realty

Cell: 541-480-6808

JHelfrich@sunriverrealty.com**SECRETARY****BARB BAKER**

Village Properties

Cell: 541-815-9474

barbbaker@village-properties.com**TREASURER****VICKIE JOHNSON**

Big Real Estate Group

Bus: 541-389-2440

vickiej@bendbroadband.com**PAST PRESIDENT 2007****CAROLYN BOSTWICK**

Sunriver Realty

Cell: 541-420-7582

cbostwick@sunriverrealty.com**STANDING COMMITTEES***(Chairs are voting members of Governing Board)***Membership: Brenda King, Chair—541-419-5770****Bylaws: Tami Nolan, Chair—541-390-1193****Education & Programs: Carolyn Bostwick, Chair—541-420-0103****Budget & Finance: Phyllis Mageau, Chair—541-480-3544****Ways and Means: Joy Anderson—541-410-0082,****Jolene Cox—541-279-9334; Co-Chairs****Nominating Committee: Jeanne Scharlund, Chair—541-420-7978****SPECIAL COMMITTEES:***(Chairs attend & contribute to Governing Board Meetings, but have no vote)***Hospitality Committee: Josh Hansen, Chair—541-598-4012****Marketing Committee: **Position Open** Chair—541-480-3344****Newsletter: Judy Keller—541-610-2960, Chair****Reservation/Attendance : Laurie Keyes, Chair - (541)318-5009****Fashion Show Committee: Siduri Taylor—541-948-4400, Katherine Bolster—541-948-4785 **Now taking new members for 2009!****

You can join our Central Oregon Women's Council of Realtors or find answers to questions about WCR by contacting **Vice President of Membership Joy Helfrich**

Sunriver Realty—Bend

Email: JHelfrich@sunriverrealty.com

Office: (541) 318-9917

KEEP US INFORMED: Have you made business changes you would like us to know about? New Email, Phone, Business Affiliation or Website? Also be sure to submit your personal business updates online at WCR@wcr.org.



2008 National Meetings

Midyear Meeting

May 14-18, 2008

Capital Hilton in Washington, DC

Webinar

June 17, 2008

“Success through Technology”

Influential Women Summit

July 11-13, 2008

Marriott Boston Long Wharf in Boston, MA

2008 National Conference

Women's Council/REALTORS® National Conference & Expo

November 5-9, 2008

Renaissance Orlando Resort at SeaWorld in Orlando, FL

What does membership in the Women’s Council of REALTORS say about you?

To our clients, it says you’re an up-and-coming talent, able to bring a unique creative perspective to the table. They’ll look to you for new ideas and intelligent solutions.

To our colleagues, it says that you are a lot more than the fresh face in the business. It tells them you are in this for the long haul, a serious professional who won’t be taken for granted.

And to yourself, it says that success isn’t a solitary pursuit. You’ll discover how powerful it feels to have a nationwide network of professionals behind you, all ready to help build your business with referrals, and all eager to cheer you on.

I would like to personally invite you to come to our next meeting/luncheon and see for yourself why WCR is “Where it All Comes Together.” This is a time of education also when we have great speakers to enlighten us to and figures in the communities or other topics that are very important for us to stay informed about.

Joy Helfrich, VP of Membership